

AGents

YACHT SERVICE AT ITS FINEST

CSS CATALANO
SHIPPING
SERVICES

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FOREWORD



We are AGents...

Dear captains, crew members, friends, and partners, this Brochure will offer you a synthetic memo of our services and inform you of the areas where we operate. Over the last decades, the maritime industry has evolved constantly and so have the related professions and supplying businesses. As a pioneer in the field of yacht agents, CATALANO SHIPPING SERVICES has, over the years, set a common frame and commitment with selected partners and affiliated offices.

The outcome of this solid history is our label and group "AGents" which now gathers our network of yacht agencies, but also our integrated (accredited suppliers) to fulfil most of your needs in terms of services or supplies. We aim at being your guarantee for quality and consistency. What stays constant in our group, is what drives us from day one : reliability and customers' satisfaction.



YACHT SERVICE AT ITS FINEST

The range of our assistance is almost unlimited, thanks to our effective presence ashore and to our position of central coordinator among numerous third-party suppliers and administrations.

Today, with the additional inputs of our digital interactive solutions, we have taken the services to yachts to a new level.

At the right intersection between dedicated people, tradition of services and new technologies, here we stand, to offer you nothing but the finest.



**«DEDICATED
PEOPLE, TRADITION
OF SERVICES & NEW
TECHNOLOGIES»**

DIGITAL TOOLS & SERVICES

With your satisfaction as our prime objective, our philosophy is also to keep progressing and to adapt to the evolving rules, practices but also technologies.

We believe that this is fundamental to advise, inform and assist you the best we can along your cruises.

My Agents Online

The first App developed by professional yacht agents for professional yacht captains head crew.

“My Agents Online” is a secured, private access interactive web-app. Available on Desktop and on mobile, it offers you a real-time dashboard for all the services that we manage for you.

Our App is interconnected with all our offices, so as a client of any agency of our group, you'll have access to all your ongoing & upcoming services in one single place, at any time!

Enjoy real-time access interactions with all your **berth bookings, services, parcels, documents, disbursement accounts... and from now on pay securely online!**



PARAMETRIC & DYNAMIC ALGORITHM REAL-TIME MONITORING AIS / LOGS / TRIPS

YOUR VESSEL'S ADVANCED DIGITAL PORTAL FOR :

French and Italian commercial exemption (**F.C.E & I.C.E**) 70% rule live monitoring
Prorata charters **VAT** calculation (on time spent in E.U waters only)

LogNav

LogNav

The only digital and automated web portal and algorithm offering accuracy and peace of mind for the monitoring and forward-looking analysis of your fiscal status.

LOGNAV is also capable of helping your charter guests making substantial savings by calculating the pro rata due VAT related to their navigation, instead of a lump sum.

My Agents Online

YACHT SERVICES 2.0
TAKE CONTROL



YACHT AGENT SERVICES

Acting as your agent, we commit to deliver skilled services, ahead of the attributions of a casual service provider.

We ensure our customers with our ability **to represent, advise efficiently** and to coordinate flawlessly the essential administrative operational needs of their yacht, along their various movements and calls at port.

HUSBANDRY SERVICES / PORT CALLS

- Representation and coordination towards local authorities and Administrations
- Up to date information, guidance, and assistance on regulations
- Berth & buoy booking arrangements / Coordination of itineraries, anchorage and port calls
- Clearance and all related formalities
- Crew and guests' assistance (transports, appointments...)

IMMIGRATION / CUSTOMS

- Schengen Formalities: Transit visa / Ship to Ship
- Import, export, transit, inwards processing

SHORE SERVICES / SUPPLIES

- Medical assistance
- Shopping assistance
- Flower arrangements
- Provisioning
- Bunkering
- Car rental

LOGISTICS & TECHNICAL SUPPORT

We provide efficient assistance for all logistics and technical aspects. Fully staffed and equipped offices have been established in proximity to all major ports.

With our own fleet of vehicles, facilities and processes, we offer you the utmost reliability and an optimal control of costs.

- Reception and management of your post and parcels
- Storage facilities in proprietary hubs (more than 600 sq meters of dry, refrigerated, and frozen warehouses)
- Bonded storage
- A fleet of proprietary vehicles to perform most transports and deliveries
- Coordination, pickups, and deliveries from/ to the boat (parcels, spare parts, technical equipment, furniture, provisioning)
- Technical support & interventions (repair & creation)
- Chandlery, Spare parts, supplies
- Grey & black water, oil pumping



«THE UTMOST
RELIABILITY AND
AN OPTIMAL
CONTROL OF
COSTS»

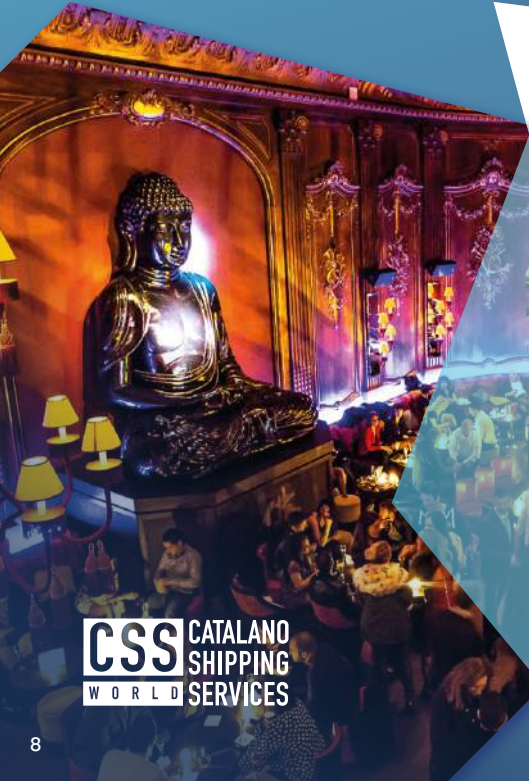
CONCIERGE SERVICES

It takes dedication, a perfect knowledge of the area and exceptional connections to be able to respond perfectly to the full spectrum of your guests and principals' needs.

That is what we strive to do.

We help you making things happen, even at the last minute, with discretion and efficiency.

- Suggestions and reservations in the most sought-after restaurants, night clubs, beach clubs, hotels.
- Beauty and wellness services
- Ticketing and reservations (Shows, concerts, Festivals, Museums...). Advising on cultural agenda.
- Guided visits of local highlights
- Sport activities and personal coaches
- Transports / Transfers (Limo, helicopter, private jet...)



EVENT PLANNING

We love to plan customised events and have **the know-how to make it happen** with the care and sense of details which is compulsory when happening onboard a luxurious Yacht. We'll react in no time to give our expertise, suggest and coordinate inventive and original ideas.



- Birthday or gala dinners
- High-end catering requirements
- Private or corporate parties
- Customised events

OUR NETWORK AND EXPERIENCE ALLOW US TO PROVIDE YOU WITH:

- DJs (local acts or internationally acclaimed)
- Live bands, singers and performers (local acts or internationally acclaimed)
- Themed decoration, flower arrangements
- State-of-the-art animations & furniture

MAJOR ANNUAL EVENTS

MONACO & FRENCH RIVIERA

Every year, the French Riviera the Principality of Monaco host some of the most prestigious events Attending these during a luxury yacht cruise is the ultimate treat!

AGents is your one stop solution to arrange all ticketing and hospitality services. Our experience, networks and office locations will allow you to get red carpet treatment & peace of mind.



• Cannes MIPIM
March

• Monte Carlo Rolex Masters
(Tennis Masters) April

• Monaco E Prix (Formula E)
April

• Cannes Film Festival
May

• Monaco F1 Grand Prix
May



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OUR OFFICES IN THE MEDITERRANEAN



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MEDITERRANEAN SERVICES

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FRANCE & MONACO

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MONACO

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PROVENCE

TOULON

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SAINT-TROPEZ

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AJACCIO
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sea group

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CROATIA

RIJEKA

PULA



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JUST PROVISIONS

Just Provisions provide everything to satisfy the diverse needs of guests and crew on yachts. For over a decade, we have been adapting to the changing demands of yacht provisioning. We take pride in our bespoke service, lasting relationships and unique approach.

Our spectrum of products includes both ultimate luxury and quality essentials at unrivalled value. To chefs, we bring the best ingredients on demand For stewards, we have the finest wines and tasty snacks.

Our shared goal is to make your guests' trip unforgettable. Let us join you on your journey.



JUST PROVISIONS

Contact Information:

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+377 97 70 70 76

JP WINE & SPIRITS

From small local organic producers to the most sought after famous Châteaux, our team of experienced Sommeliers have made an eclectic selection of the finest cuvées to enjoy on board your yacht. Beyond the list, we will be happy to source any special request you may have.

Here at JP Wine & Spirits, we pride ourselves in providing exceptional services - which extends to crew training, wine tastings, cellar review, cocktail ideas and many more.

By using JP Wine & Spirits and Just Provisions, you can have all your food & beverages provisions delivered together.

SENS

2014

SONOMA COAST
SONOMA COAST



JP WINE & SPIRITS

• by JUST PROVISIONS •

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MONACO YACHT PARTNER

SHIPCHANDLER, YACHT SUPPLIES & ADVICE

With more than 10 years' experience as Ship Chandler, "Monaco Yacht Partner" has improved in many aspects of the technical yacht supply chain, offering very competitive prices which gives our clients full satisfaction.

-Our monaco based retail shop is the largest Chandler in town.

-Our development and competitiveness allow us today to provide a full range of supplies, technical parts and consumables for boats throughout the Mediterranean, quickly and with a keen sense of customer needs.



Contact Information :

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MONACO ENGINEERS

For your yacht, company or home requirements, we ensure a diverse range of solutions.

Every facet is explained distinctly to comprehend all elements, enabling you to select the most suitable option.

Our support extends to guiding you through the entire planning and execution phases.

- INTEGRATED AV SYSTEMS
- HOME AUTOMATION
- IT & WIFI NETWORKS
- STRUCTURED DATA CABLING
- AV & WIFI SITE SURVEY
- CCTV



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VERITAX

A single point of contact for tax representation, licences and customs tasks in Europe with dedicated specialists in every country.

Veritax and Lognav that revolutionizes the market. Makes your way of working easier.

Enhance your real time decision making with AIS tracking and automatic VAT savings calculations when cruising outside EU waters, as well as verifying your eligibility for French and Italian Commercial Exemptions for the next season.

Simplify your tasks. We cover Europe with our network of dedicated and experienced specialists in each country to provide you with the best customer experience. Optimize your management with the Lognav's Fleet Manager function, see a visual, in one click, of your yacht fleet and all their real time statuses.

Streamline your procedures with Lognav Leasing by providing your financial establishment with undeniable and automatic navigation reports to deduct the non due VAT.



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FEMO BUNKER

We are Femo Bunker, a highly experienced team of worldwide, Yacht bunker traders and bunkering logistics specialists. We started up in 2000 as a partnership between Mediterranean Yachting Agents Pesto Sea Group and the International Ship Bunkering company Fratelli Cosulich.

Combining the Yachting know how of the Pesto brothers with the Bunkering expertise of the Cosulich family, we were able to use the traditional, hard working values of a family run business to impact the Yachting Industry.

Offering a quality Yacht fuelling service with outstanding efficiency, we have been in constant growth ever since. With a vetted network of reputable Physical Suppliers extending across the globe and strategically positioned, trading offices in the Caribbean, Mediterranean, Singapore and Hong Kong, we can guarantee our Clients a swift response time, competitive pricing and favourable credit terms.

Our dedicated team of professionals is always on call to offer global support and can provide assistance at any time of the day or night. Undertaking a proactive approach to Customer satisfaction, we strive to ensure the highest levels of service quality by preempting issues before they can become problems

FemoBunker
THE FUEL TRADERS
W O R L D W I D E

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